



A complete solution



Web based Recruitment Software

erecruit

A complete solution - automating all processes of recruitment

- ➔ Permanent Recruitment / Exec Search
- ➔ Staffing / Temp Recruitment
- ➔ Corporate Recruitment

EASE OF USE ★★★★★

FEATURES ★★★★★

PERFORMANCE ★★★★★

Web based

Best in class!

No wasted infrastructure

SaaS model

Scale up - as and when you require

No Capex, No IT hassles

100+ Clients

1000+ Users

Feature Rich

Deep domain knowledge

Competitive Pricing
(Low \$\$ per user per month)

erecruit is feature rich. It allows the users (consultant) to concentrate on recruitment -- talking to and reviewing candidates. Mundane tasks like formatting of resumes as per a standard; sending personalized bulk emails or SMS; generating exhaustive MIS for management etc. are easily done through the software.



Tried and tested.



ROI guaranteed !

End to End – Complete INTEGRATION

Best in class practices – Integrated with your website, Job portals, SMS and emails.
Automation of all processes from prospecting clients to short listing, interviews,
hiring processes, follow up, billing / invoices etc.

Guaranteed ROI

Low \$\$ / Month

No CAPEX. Blazing Speed

Extensive Reports (> 50 #)

Leave it to Us.

End to End automation

Mass email feature

SMS Feature

High Level Query Engine

Safe, No Hacking

MAC & IP based security

Tried, Tested & Proven

Recruitment Headaches?

**Automate ALL processes
with erecruit**

Customer / Client

management

with Biz Dev Module

Vacancy Management

**Integrated real time with
your website**

Monitor daily / monthly

Branch / Team / Consultant

-- Activity / Processes

Masters

Security

Dashboard

Client/Company

Job / Vacancy

Candidate/Resume

Process/Procedure

Workflow

Order/Billing

Planner/Reminder

Targets

Staffing

Corporate HR

Online Apply

BENEFITS / ADVANTAGES

Save Money



✓ Save Money Hosted Solution (SaaS)

erecruit is offered on a SaaS [Software as a Service] model.

The software is hosted on the internet with a **Tier 1 ISP**.

There is no need to bother about server specs, server hardware or software installation or upgrades, virus attacks, 24x7 power and maintenance issues.

Concentrate on the core issues of recruitment, while we take care of IT issues and ensure 99.5 % + uptime.

SAVE MONEY \$\$\$.

✓ Work remotely

AAA: Anywhere Anytime Access. Fantastic flexibility.

Users can also work from home / while traveling. Remote workers can be an effective part of the team – they are optimal as they do not consume office resources (electricity, space).

SAVE TIME, OFFER FLEXIBILITY.

✓ Safe and Secure

Your data is secure behind a firewall, backed up and mirrored automatically on a daily / weekly basis. Servers are co-located to ensure a robust 100% **Disaster Management** plan.

No risk of losing your data to forgotten backups, virus attacks, natural disasters (fire, earthquake etc.)

SLEEP PEACEFULLY.

Save Time



✓ Tried and Tested

Only we offer a live demo. Test before you buy. We are confident and offer best in class practices which optimize your processes.

erecruit is **shrink wrapped** -- place an order and get started today.

PERFORMANCE GUARANTEED.

BENEFITS / ADVANTAGES

Save Effort



✓ Increase Productivity

Recruitment firms show an increase in productivity of at-least 100% after deploying erecruit. Mundane tasks (sending sms / email to candidates, clients) are automated based on templates.

Quality and speed of response is greatly increased.

Focus and priority is maintained.

WORK SMART

✓ Infinitely Scalable

No requirement of paying for what you do not use. Start with one or two or five users. Scale up as your business grows to a hundred users or more.

NO UPFRONT CAPITAL EXPENDITURE.

✓ Multi Site Solution

erecruit offers an integrated solution, with **branch wise reporting**.

No need to redeploy when you open a new branch. All branches are integrated in real time, since all data is on the internet.

GROW EFFORTLESSLY.

erecruit



✓ Compare and Control

Extensive MIS ensures that you know where your business is going. Get monthly or **year to date** figures & graphs on various parameters : value of orders (pipeline), # of clients, candidate interviews, resumes sent to client, orders closed / invoiced etc. – **Recruiter / Team / Branch wise**.

EXTENSIVE MIS. MAINTAIN CONTROL.

FEATURE RICH



C V Parsing

Download résumés directly into your database from popular portals like **Naukri, Monster, JobsDB etc.** Great saving of effort, time and money.



Biz Dev Modules

Module to track business development activities. Make new appointments and set reminders on when to follow up with prospects, clients etc.



Dashboard

Get a macro bird's eye overview of the pipeline, actual offers, activities of your business. Trend lines and graphs help narrow in on potential pain points *fast*.



Targets

Set targets for recruiters / consultants and compare actual performance, variance with respect to targets.



Security

Multi layered security through -- Roles, Tasks, MAC checks, IP checks, Views etc. to ensure that access (view / add / edit / delete/ print) is controlled and authorized.



Workflow

The entire recruitment process may be mapped to a workflow through the procedure module. Automate all processes – end to end.



Mail merge (email, sms)

Send personalized emails or sms (based on templates) to **multiple** candidates easily in one go. Save tons of time and energy !!



Orders (\$\$)

A full fledged module to track **MONEY** details – Sales, Dues, Receipts – company wise, consultant wise, month wise etc.

FEATURE RICH



Search

A fully integrated smart query engine that allows users to search résumés from a huge databank based on **any** search criteria. Results displayed in a flash.



Tagging

Tag résumés as per **Functions** / **Industries** to allow for a more refined search. Assists in zeroing on relevant candidates rapidly.



Appraisal / Review Module

Review candidates and assign ratings on various parameters. Great tool to track the quality of candidates. Corporates can use this feature for employee career profiling.



Reminder / Planner

Set reminders for follow up tasks. System will prompt you for interviews, or when it is time to follow up with candidates / clients etc.



Staffing

A complete add on Staffing module catering to management and reports on : Timesheets, Claims, Leaves, Pay slips, Statutory payouts, Invoicing, Settlement and Dues.



Multi Lingual

erecruit is multi lingual. It can be deployed in Arabic / Chinese / French / German / Hindi / Japanese etc.



Online Forms -- Website

Brand building !! Integrated with your website – forms which allows a candidate to submit his/her résumé and review open jobs.



Corporate HR

Special module for corporate houses to manage their internal recruitment processes and also manage Recruitment Agencies (Vendors).

Extensive Reports

Overview

Details	1m	3m	YTD
# of Companies	15	18	30
# of Vacancies	41	50	61
# of Positions	65	75	124
Vacancy Value	1,170	1,850	3,890
Order Value	351	605	1,200
Invoiced	250	443	947

** Values in Rs '000

MAIN VALUES

	1m	3m	YTD
• Revenue Earned	350	650	1200
• Salary	150	450	750
• Factor	2.00	1.34	1.60

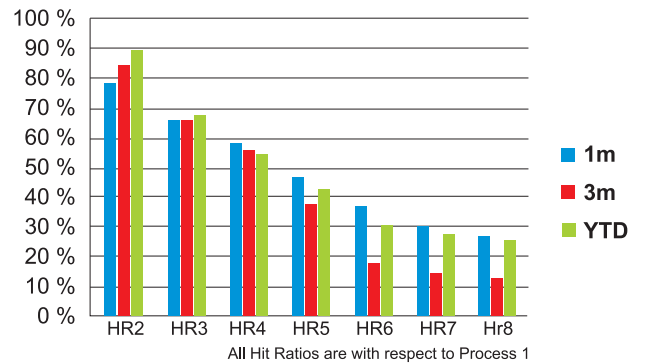
** Values in Rs '000

Macro Level | Processes | Hit Ration | Drop%

Sl#	Process	1m	3m	YTD
1	CV Shortlisted	100	300	600
2	CV Sent to Client	80	255	541
3	Client OK	66	199	415
4	Interviewed	59	170	336
5	Passed Interview	47	115	261
6	Offer Made	38	55	190
7	Offer Accepted	31	45	171
8	Joined	28	39	157

Hit Ratios

Bar | Pie | Plot-Surface

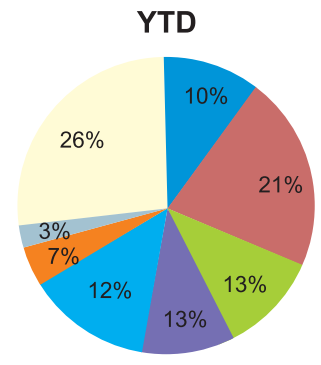
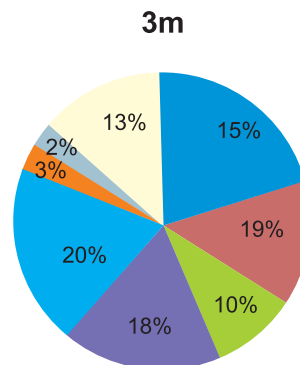
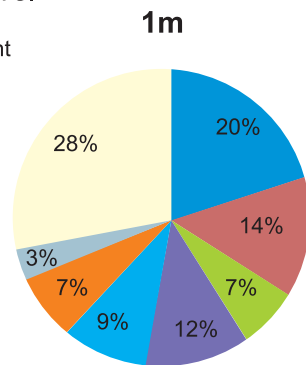


Bar | Pie | Plot-Surface

DROPS

Drops at each Process Level

- CV Shortlisted – CV sent to Client
- CV Sent to Client – Client ok
- Client OK – Interviewed
- Interviewed – Passed Interview
- Passed Interview – Offer made
- Offer Made – Offer accepted
- Offer Accepted – Joined
- Joined –



Macro | Company | Function | Industry

TOP CONTRIBUTORS

	% Contrbn	Amount Rs '000
Top 3	24%	3,600
Top 5	35%	5,250
Top 10	58%	8,700
Top 20	75%	11,250
Top 30	86%	12,900
Total Billing	100%	15,000

Top 5 Consultants

Consultant	Rs '000	%
Rahul Varma	240	27%
Leena Malhotra	175	19%
Rajeev Srinivas	98	11%
Arnav Jain	94	10%
Leena Agarwal	90	10%
Total	697	77%

Top 5 Companies

- ABN Amro Bank
- Morgan Stanley
- Larsen & Toubro
- Hindustan Lever
- Sterlite - Vedanta Group

Top 5 Functions

- Finance – Treasury
- Finance – Audit
- IT – Software
- Sales and Distribution
- Legal

Top 5 Industries

- Banking Fin Services
- IT Services
- BPO / KPO / ITES
- Insurance
- Auto / Auto Ancillaries

DASHBOARD

Site : Mumbai Date : 01/Apr/2009 - 30/Apr/2009 Total Vac Value = Rs 1,076,500. 162 Resumes being processed

Sr #	Company	Vacld	Vacancy Title	# Pos	Vac Value Rs.	Start Date	# Res	Short listed	CV sent to Client	Inter-view	Clear Interv	Inter-view 2	Client Invoice	Recruiter
1	ABC Incorporated	VBLP04862	Marketing Executive	1	35,000	17-Apr	21	19	17	4	2	1	1	swati
2	ABC Incorporated	VBLP04852	Front desk / HR Executive	1	18,000	10-Apr	4	4	4	2	1	1	1	neetu
3	Cisco Systems Limited	VBLP04847	VP (Operations)	1	165,000	10-Apr	10	8	8	3				fancy
4	Cisco Systems Limited	VBLP04767	UNIX Administrator	2	74,000	19-Apr	11	9	7	4	2	2	1	sonika
5	East India Hotels (Oberoi)	VBLP04834	Customer Care Executive	1	11,000	3-Apr	18	11	10	3	3	1	1	varshac
6	East India Hotels (Oberoi)	VBLP04836	Regional Sales Manager	1	90,000	3-Apr	6	6	6	3	3	2		kavita
7	Engineers India Limited	VBLP04838	Area Sales Manager	1	75,000	3-Apr	6	6	4	4	1			kavita
8	Engineers India Limited	VBLP04857	Marketing Executive	3	54,000	10-Apr	9	7	6	6	2	2	1	kavita
9	Fenner India Ltd	VBLP04841	Deputy Manager -- Sales	1	39,000	6-Apr	15	14	14	7	5	4		Leena
10	Haldyn Glass Limited	VBLP04839	Dispatch Head	1	175,000	5-Apr	8	8	5	3	3	2	1	Richa

Reminders | Company | Vacancy | Resume | Orders

S. No.	<input type="checkbox"/>	COID	Company Name
1	<input type="checkbox"/>	CD 100026	Bharati Airtel aaa
2	<input type="checkbox"/>	CD 100042	IBM Global Services
3	<input type="checkbox"/>	CD 100041	Nestle (India) Ltd.
4	<input type="checkbox"/>	CD 100039	ONGC
5	<input type="checkbox"/>	CD 100037	Unilever Ltd
6	<input type="checkbox"/>	CD 100009	Reliance Industries Limited
7	<input type="checkbox"/>	CD 100035	Tata Steel
8	<input type="checkbox"/>	CD 100040	Tata Chemicals
9	<input type="checkbox"/>	CD 100032	Windfall Enterprises
10	<input type="checkbox"/>	CD 100044	Xerox India Ltd

REPORTS

C1	# of New Clients	CLIENTS
C2	Company Listing (with contact details)	
C3	Company Accounts Details (Grid)	
O1	ACCOUNTS - Sales	MONEY
O2	Orders for which DrN not created	
O3	Ageing Report	
O4	Orders - Invoice - Receipts - Dues - GRID	
V1	Vacancy List Report	VACANCY
V2	Vacancy Details Report	
V3	Vacancy Value (Pipeline Business)	
R1	Resume # : Linked to Vacancy	RESUME
R2	Resume # : Created / Updated	
R3	Log : Email / SMS	
R4	Vacancy & CIC Wise Hours spent	

Exhaustive MIS. Control, Improve consultant productivity

Windfall

Enterprises



your software option

Windfall Enterprises

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Opera House, Mumbai 400 004
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For Corporates [Integrated with your website]

- Automate Recruitment processes – end to end
- End to end staffing process management
Integrated with accounts
- Online portal for candidates
Fully integrated with your website – same design.
Submit resume and search for job openings
- Internal portal –for vacancies through in house referrals
- Manage vendors [Recruitment Agencies]
- Auto mail vacancy requirements (Job Description) to multiple agencies.
- Self Service – Employee portal
Leave management
Claims management
- Auto extraction of resume from popular job portals

Self Service Portal
For Candidates & Vendors

Automate Leaves / Claims
Workflow based

Compare and Manage
Recruitment Agencies

Fabulous BRANDING tool
erecruit

ALL JOBS					
By Function/Industry/City					
Job Search					
Finance	Sub Function	Industry	Mumbai, De	01-01-2010	31-03-2010
Title	Keywords	400,000	Salary To	Clear Filters	
S. No	VacID	VacTitle	City	Salary From	Salary To
1	VPUN01122	VP -- Treasury	Mumbai	1400,000	1800,000
2	VBRV02567	Manager -- Accounts	Mumbai	400,000	500,000
3	VBLP04724	Sr. Manager -- Audit	Delhi	600,000	750,000
4	VBRV02765	VP -- Fin & Accounts	Mumbai	1500,000	1800,000
5	VBRV02764	Manager -- Accounts	Mumbai	700,000	900,000
6	VBRV02762	Sr. Mgr -- Internal Audit	Mumbai	500,000	800,000
7	VBRV02760	Manager -- Finance	Mumbai	800,000	1000,000
8	VBRV02758	VP -- Loans / Credits	Mumbai	1100,000	1900,000
9	VBRV02757	VP -- Treasury	Mumbai	1700,000	1900,000
10	VBRV02756	Manager -- Loans	Mumbai	700,000	900,000
Total Records 71 GO TO PAGE 1					



erecruit

HRIS and Recruitment
Automation Software

[HR Portal](#)

[Jobs Management](#)

[Allow candidates to apply](#)

[Show all internal company vacancies](#)

[Vendor Management](#)

[Leave Management](#)

[HOT JOBS !!](#)

[Send vacancy job description to all agencies](#)

[Claims Management](#)

[Online Forms as per your website](#)

Personal Information		*Compulsory Field(s)	
Title	*First name	Middle Name	*Last Name
Mr. <input type="text"/>	<input type="text" value="Anand"/>	<input type="text" value="Kumar"/>	<input type="text" value="Sharma"/>
Full Name	<input type="text" value="Anand Kumar Sharma"/>		
CJK Name	<input type="text" value="आनंद कुमार शर्मा"/>		
Resume Title	<input type="text" value="Senior Programmer; 5+ years of exp..... Function:Finance"/>		
* DOB	<input type="text" value="15 Aug 1972"/>	Gender	<input type="text" value="Male"/>

Contact Details		*Atleast one contact number	
Phone (R)	<input type="text" value="23866624"/>	Phone (Mob)	<input type="text" value="9800012345"/>
Phone (O)	<input type="text" value="23698289"/>	Phone (Oth)	<input type="text" value="23696624"/>
* Email	<input type="text" value="tech@windfall.co.in"/>	* Email 2	<input type="text" value="info@windfall.co.in"/>
Address	Country		<input type="text" value="INDIA"/>
<input type="text" value="03 Kala Bhavan, 03 Mathew Road, Opera House, Mumbai 400 004"/>	State		<input type="text" value="Maharashtra"/>
	City		<input type="text" value="Mumbai"/>

Educational Qualifications			
Level	<input type="text" value="Masters"/>	Year Passed	<input type="text" value="2001"/>
Degree	<input type="text" value="Chartered Acc"/>	Month	<input type="text" value="May"/>
Specialization	<input type="text" value="Finance"/>		
Level	<input type="text" value="Masters"/>	Year Passed	<input type="text" value="2006"/>
Degree	<input type="text" value="MBA"/>	Month	<input type="text" value="Jan"/>
Specialization	<input type="text" value="Finance"/>		

Work Experience	
Is Current	<input checked="" type="checkbox"/>
From	<input type="text" value="11/Mar/2005"/> To <input type="text" value="11/Mar/2007"/>
Company	<input type="text" value="ABC Finance Services Ltd."/>
Position	<input type="text" value="Finance Manager"/>
Reporting to	<input type="text" value="Vice President - Finance"/>
Reporting in	<input type="text" value="Fin Manager & Trainees"/>
Duties	<input type="text" value="Bank liaison, Book Keeping, Manage debtors / creditors"/>